

# EXCEPTIONAL PEOPLE



## Exceptional Properties Rely on Exceptional People

### *Experienced, Dedicated Caretakers of Your Project*

As a third-generation family firm that has been an integral part of the Washington real estate community for more than 50 years, Blake understands the unique nature of caring for your building and property management needs within the nation's capital. We design and bring to each project a highly collaborative and integrated team approach that seeks to fulfill your goals and objectives.

Because, while a building's location is critical, gathering together the right people to oversee and care for your project is paramount. It's no accident that Blake employees are among the best and most dedicated in the industry. We seek out the smartest, most attentive real estate professionals, invest in them, trust them, and, consequently, have very high expectations of them because they are caretakers of your asset.

#### **THE BLAKE TEAM**

Our employees recognize Blake as a home to build their long-term careers, and many have been with us for multiple decades. We are committed to:

- **Assembling the Right People** – At Blake we take pride in assembling a team of motivated, innovative individuals who are service-oriented and possess an innate sense of ownership to anticipate, identify and solve your concerns, large or small.
- **Investing in Our Employees' Skills** – We give our people the tools and resources they need to do their job efficiently and professionally. We also offer opportunities to engage their creativity, spark their curiosity and enrich their overall skill sets.
- **Treating all Employees with Respect** – We recognize individual achievement, grant authority and responsibility, solicit input, pay attention to responses, encourage a healthy work/life balance, and say, "Thank you!" for efforts as well as successes.

*"We've been a customer for more than 40 years...some things never change with the effective way Blake manages their buildings. They are always thoughtful, responsive and professional."*

*Steve Tirpak, Director of Facilities, American Bankers Association*



**BLAKE REAL ESTATE, INC.**

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